



# ND PRESTON

REF-NDP-PETR-FOB-110216 VALID TILL DEC 2016 – PLEASE CONTACT USA FOR CURRENT OFFER

Soft corporate offer

## Commodities: 1. Commodity JP54

Quantity 1.000.000Barrels-10,000.0000BBLs

Purchasing Price Net - USD 38/36 per BBL

Commission is 2\$ Seller side 1\$ per bbl. and 1\$ per bbl. for Buyer side

PRICE:-10/8 Platts discount /BBL

FOB: Vladivostok/Rotterdam/Primorsk

Price for CIF: ASWP: 44/42USD/BBL

## Commodity JP A1

Quantity 1.000.000Barrels-3,000.0000BBLs

Purchasing Price Net - USD 37/35 per BBL: FOB: Novorossiysk/Vladivostok/Rotterdam/Primorsk

Price for CIF: ASWP: 43/41USD/BBL

PRICE:-10/8 USD/Platts discount /BBL

## 2. Commodity Diesel D2

Quantity 100.000MT -900.000MT

Origin Russian

Purchasing Price Net - USD 270/260 per MT

Commission is 10\$ Seller side 5\$ per MT and 5\$ for Buyer side PRICE:-38 Platts discount /MT

FOB: Novorossiysk/Vladivostok/Rotterdam/Primorsk Price for CIF: ASWP: 290/280USD/MT

## 3. Commodity Mazut M100

Quantity 100.000MT -800.000MT

Purchasing Price Net - USD 150/140 per MT

Commission is 10\$ Seller side 5\$ per MT and 5\$ for Buyer side PRICE:-35 Platts discount /MT

FOB: Novorossiysk/Vladivostok/Rotterdam/Primorsk

Price for CIF: ASWP: 170/160USD/MT

## 4. Commodity D6 Virgin Fuel Oil

Quantity 100.000.000Gal-800.000.000Gals



# ND PRESTON

Purchasing Price Net - USD 0.70/0.68 per Gal

FOB: Rotterdam/Houston Port

Price for CIF: ASWP: 0.76/0.74USD/Gal

## 5. Commodity Diesel EN590

Quantity 100.000MT -900.000MT

Purchasing Price Net - USD 230/220 per MT

Commission is 10\$ Seller side 5\$ per MT and 5\$ for Buyer side PRICE:-36 Platts discount /MT

FOB: Novorossiysk/Vladivostok/Rotterdam/Primorsk

Price for CIF: ASWP: 250/240USD/MT

## 6. Commodity Russian Export Blend Crude Oil (REBCO)

Quantity 1.000.000Barrels-10,000.0000BBLS

Purchasing Price Net - USD 9/7 per BBL

Commission is 2\$ Seller side 1\$ per bbl and 1\$ per bbl for Buyer side

FOB: Novorossiysk/Vladivostok/Rotterdam/Primorsk

Origin Russian

Shipping Terms CIF: ASWP

Specification Standard

Shipment time 20-25 days

Inspection SGS or Equivalent

Shipment will be advised

Shipping Terms FOB

Specification Standard

Injection time 2-3 days

Inspection SGS or Equivalent

## TERMS OF SALE SPOT ON FOB

Procedures: Dip Test on Seller tank before injection into buyer hire tank.

1) Buyer issue ICPO.

2) Seller issue Commercial Invoice (CI) for Buyer to countersign and return to Seller signed CI along TSA for Seller approval.



# ND PRESTON

---

- 3) Seller Approve buyer TSA and issue POP documents to Buyer: Commitment to supply, Certificate of Origin, Q&Q done by indigenous lab at port of Origin, ATS(Authorization To Sell) License certificate, Statement of availability of product ,Notice of Readiness (NOR) to Commence Injection of the Product .
- 4) Buyer provide to Seller Tank Storage Receipt (TSR), Authorization To Verify (ATV), Readiness To Receive Fuel (RTR) and send to Seller
- 5) Seller confirm buyer tank and verify buyer tank then Seller issue to buyer Dip Test Authorization(DTA),Tank Storage Receipt (TSR),Authorization To Verify (ATV) to enable buyer verify the fuel in Seller tanks .
- 6) Buyer engages SGS to conduct Q&Q dip Test Inspection on the Product on Seller tank to check the Quality and Quantity of the fuel before injection can to take place to be sure the product match the Specification for international Standard product.
- 7) Seller inject fuel into buyer tank and buyer confirm the fuel and buyer Pays by MT103 against SGS report
- 8) Seller issue Title ownership documents to buyer
- 9) Seller pays fees to Seller Side. Buyer pays Buyer side Fees.
- 10) Seller issue contract to buyer for signing and buyer sign and return same back to Seller
- 11) Seller open 2%PB to buyer to guarantee the contract shipments and buyer open BG to guarantee the contract shipments and buyer make payment against Q&Q done by SGS report with Commercial Invoice on each slot tank
- 12) Buyer will pay 5% to Seller as penalty if the buyer fails to performed and default while Seller will pay 5% to Buyer as penalty if the Seller fails to performed and default

## PROCEDURES FOR CIF CONTRACT

1. Buyer issue LOI or ICPO
2. Seller Issues Contract Open for Amendments.
3. Buyer Counters Sign And Seals The Contract And Sends Via E-Mail To Seller.
4. Seller issue proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer official Email address on listed below



# ND PRESTON

---

A. Copy of License certificate

B. Copy of Statement of Availability of the product.

C. Copy of Proforma Invoice, Commitment to supply, Certificate of Origin, Q&Q done by indigenous lab at port of Origin, ATS(Authorization To Sell)

5. Buyer Within three (3) banking Days, Buyers bank Send Swift Operative Irrevocable Confirmed Bank Guarantee Via Swift MT760 to Seller sister (Fiduciary) company bank outside Russia and send swift copies to Seller

6. Seller issue Invitation letter and arrange invite the buyer to come and inspect the goods at port of loading (Optional if the Buyer decided to come down but it can still be skip)

and Seller 2%PB to buyers for Guarantee Monthly shipment and Commences and issue full POP and shipping documents Including (against shipment Documents (Q88, SGS report certificate , Bill of Lading ), and also test report Q88, SGS report certificate, Bill of Lading, A. Copy of Commercial Invoice.

B. Copy of Approval to License certificate.

C. Copy of Statement of Availability of the Product.

D .Copy of the Refinery Commitment to Produce the Product.

E .Copy of the Transnet Contract to Transport the Product to the Port.

F. Copy of the Port Storage Agreement.

G .Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.

H. Dip test Authorization, Tank receipt and SGS report.

I .Copy of Vessel Questionnaire 88

J. Copy of Bill of Lading.

K. Certificate of Origin.

L. Allocation Transaction Passport Code Certificate [ATPCC]

M. The customs formalities), and also test report) to buyer/bank) to buyer/Bank.



# ND PRESTON

---

7. Ship arrives at port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 100% payable for each shipment within 3 banking days upon the cargo passed SGS and receipt of all the relevant payment documents.

8. Commission to all Agents and Mandates as per signed IMFPA.

9) Buyer will pay 5% to Seller as penalty if the buyer fails to performed and default while Seller will pay 5% to Buyer as penalty if the Seller fails to performed and default

**ANY ICPO OR LOI ISSUED MUST INSERT OUR OPERATIONAL PROCEDURE AND ADDRESSED TO:**

**ADDRESS ICPO TO: PETROKHIMNEFTSERVICE LLC**

**Via: ND Preston LLC**

**WE DO NOT ACCEPT ANY ICPO OR LOI WITH OTHER PROCEDURE.**

*\*Seller reserves the right to reject any Buyer's CP & ICPO/LOI, Logistics after DD or request POF*

**Send it to:** [info@ndpreston.com](mailto:info@ndpreston.com)

